

Did you know...

Have you ever wondered how to reduce your production costs? In 1992, Normand Ballard, a specialist in industrial automation and robotics was asked that question. After a year of thought and with the combined efforts of Sylvain Ballard, a programmer-analyst, a solution came to light: AutoFAB software.

The two brothers took advantage of their respective qualifications and years of experience in industry to offer to businesses software solutions that would improve productivity, reduce shipping delays, respond rapidly to demand, and ultimately, offer products of superior quality.

In order to market AutoFAB, Normand Ballard founded N.B. Automation inc. (NBA) in Granby in June 1993. More than just a software distributor, NBA wanted to offer their clients consultation services to fully evaluate their needs, as well as training courses to enable them to use the software for the maximum benefit. NBA therefore proposed turnkey solutions: from consulting, while passing by developing automation software to user training. The Granby company was involved in every step of implementing computer-based solutions.

From a small family business, the company rapidly became a leader in the industry. Management and staff concentrate all their efforts toward a single goal: to meet the requirements of a divers clientele by supplying custom software to facilitate the crucial and often costly stages of production.

Moreover, it is with the same care for excellence that, only a few years after it was founded, NBA innovated once again with the ChronoTEX system. W. Laframboise Ltd., the leader in manufacture of hospital garments (operating drapes, gowns, etc.) was looking for a solution that would satisfy its clients: laundries, sterilisation rooms and hospital operating rooms. This solution had to allow clients to manage their products properly and ensure quality control, while facilitating the work of their laundry and sterilisation department employees. NBA fulfilled its mandate brilliantly by designing the ChronoTEX system that gives its users a host of possibilities.

In summary, AutoFAB responds to one preoccupation of manufacturers: to reduce the inherent costs in every stage of production, while ChronoTEX ensured quality control and efficient management.

For more information, refer to the detailed documents on each application.

In order to meet your needs fully, NBA offers you turnkey services that include consultation, installation and training.



First of all, the NBA programmers configure the application to suit your needs and your type of production. Then, once the software is moulded to suit your requirements, their experts ensure that it is integrated harmoniously. Simultaneously, their qualified trainers will help you discover all its possibilities and will explain how to control your new working tool and how to adapt it to suit your wishes.

NBA's mission can be summarized as being to provide you with custom-designed automated control solutions to enable you to improve your productivity. To help you reach your goals; NBA will put all its resources to work to provide you with continuing support and unbeatable after-sales service. This is how we have succeeded in building special business relationships, based on confidence.

Whatever product you make or service you provide, to succeed you must fulfil your clients' expectations! That is why the specialists at NBA will help you to:

- Reduce your production costs;
- Make your production structure more flexible;
- Tighten your production schedules;
- Ensure consistent quality of your products;
- Improve your productivity;
- Plan the administration of your business.

NBA relies greatly on working in partnership with its clients, because it cares about forging close links with them. Whether they work in manufacturing (AutoFAB) or the hospital sector (ChronoTEX), they know that they can rely on NBA's expertise and advice.

By listening to your needs, NBA intends to maintain the quality of its services and continuously improve its products, as evidenced by the way its programs are regularly updated.

Would you like more information? Our management would be pleased to answer your questions.

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